



## Questions and Answers

### ENMAX Power – Commercial Investment Policy

**1. What is ENMAX Power Corporation’s Commercial Investment Policy?**

ENMAX Power Corporation’s (EPC) Commercial Investment Policy may cover up to the full cost of installing the electrical infrastructure required to supply power to new or upgraded facilities. EPC’s investment level is based on a basic \$11,324 per metered site or the customer’s anticipated maximum (electrical) demand.

**2. How do I know what investment amount I will receive?**

For small electrical services having an anticipated maximum demand of 50 kVA or less, EPC will invest up to \$11,324 towards the cost of the electrical service. For larger electrical services having an anticipated maximum demand greater than 50 kVA the actual investment dollar amount will depend on the Minimum Contract Demand that the customer wishes to sign with EPC. EPC’s maximum investment will be based on 80% of the anticipated maximum demand. The Minimum Contract Demand established between the customer and EPC is outlined in an agreement called a Minimum Demand Agreement (MDA).

The investment amount depends on the type of service you require, as outlined below:

*Note: Refer to Section 18.8 of the Distribution Tariff Terms and Conditions*

Customer Type	EPC Investment Policy (New Load)
Small Commercial (Rate Code D200), Streetlights (Rate Code D500)	\$11,324/Site.
Medium Commercial – (Rate Code D300), Large Commercial – Secondary (Rate Code D310)	\$11,324/Site (no Minimum Contract Demand required), OR, \$283/kVA of Minimum Contract Demand up to eighty percent (80%) of anticipated maximum Demand  (Minimum Contract Demand in Network area is estimated)
Large Commercial – Primary (Rate Code D410)	\$11,324/Site (no Minimum Contract Demand required), OR, \$85/ kVA of Minimum Contract Demand up to eighty percent (80%) of anticipated maximum Demand  (Minimum Contract Demand in Network area is estimated)
Overhead and Underground Commercial Subdivision	\$6,794/lot (not applicable in Network area)
Irrigation Services (Controls), Temporary Services (includes Sign Services)	N/A

### **3. What is the benefit of signing an MDA?**

The following example illustrates the benefits of signing an MDA:

A secondary metered commercial service with an anticipated maximum demand of 300 kVA could receive a maximum EPC investment of \$67,920 towards the cost of their service if an MDA is signed.

$$\text{EPC Maximum Investment} = 300 \text{ kVA} \times 80\% \times \$283/\text{kVA} = \$67,920$$

If a customer does not sign an MDA, the maximum investment would be \$11,324.

The benefit of signing an MDA in this case is an **extra \$56,596** of EPC investment dollars toward the project.

### **4. What is meant by “demand”?**

Electrical demand refers to the maximum amount of electrical energy that is being consumed at a given time. It is expressed in either kilowatts (kW) or kilovolt amperes (kVA). Knowledge of the customer’s electrical demand enables EPC to design infrastructure capable of meeting the customer’s requirements. If the customer’s facility requires a large supply of electricity, even for a short period of time, the electrical system must be designed to accommodate that requirement.

### **5. How do I know what my anticipated maximum demand is?**

Your anticipated maximum demand will depend on your electrical requirements. You can request this information from your electrician or electrical design consultant. EPC will use this information as the basis for the MDA.

### **6. What if my demand exceeds the amount for which I signed in the MDA?**

The demand used for billing purposes is the greater of either the Metered Demand (i.e. current month demand), or Ratchet Demand which is 90% of the highest demand in the last 365 days, or Contract Demand (MDA). Therefore the MDA amount should be lower than actual demand.

### **7. What if I want to reduce the demand amount for which I signed in the MDA?**

If you find that your demand is less than the amount for which you signed in the MDA, you have the option to “buy down” the EPC investment. This is based on a 15 year linear depreciation rate and is calculated as follows:

$$\text{Customer “Buy Down” cost} = (\text{Original ENMAX investment} - \text{reduced ENMAX investment}) \times (1 - (\text{contract year}/15))$$

### **8. If I sign a Minimum Demand Agreement with EPC, does it mean that I am obligated to stay with the same electrical retailer for 15 years?**

No. The agreement signed with EPC is not associated with your choice of energy retailer. EPC is a wires service provider responsible for delivering the electricity. The customer is free to choose their energy retailer.

**9. If I sell my facility, am I bound to the agreement?**

No. There is no penalty if you sell the facility as long as the buyer is not your affiliate or subsidiary.

**10. When does the agreement become effective?**

You have a choice of making the effective date up to two years from the date of energization. This allows time for the electrical loads to increase as tenants move in and / or equipment is installed.

**11. How do I receive more information?**

You can visit our website at [www.enmaxpower.com](http://www.enmaxpower.com) or call 403-514-3700 to speak with one of our representatives. For the legal document, please refer to the ENMAX Power Corporation Commercial Investment Policy on [www.enmaxpower.com](http://www.enmaxpower.com) under “Our Services” → “Planning and Design”.